



## Fintech

Stikeman Elliott's track record in the fintech sector reflects the diversity of our client base as well as the industry itself. From tech start-ups to financial industry leaders, clients rely on our multidisciplinary team of financial services, intellectual property, technology and corporate finance lawyers for pragmatic and decisive advice on all potential legal aspects and complexities.

As long-standing advisers to leading banks and insurers, we understand the full legal and regulatory context of key fintech innovations, such as digital payments, alternative lending platforms and robo-advisors. As a national firm, we are well positioned to advise global fintech players on their Canadian operations, including the establishment of beachheads in university-affiliated research clusters. Our clients also include start-ups requiring advice on technology and IP law issues, regulatory implications, financing options, and potential IPOs and private equity investments.

### Our Expertise

- Artificial intelligence (AI)
- Bitcoin mining
- Cryptocurrencies/digital currencies
- Digital payment solutions
- Initial coin offerings (ICOs)
- Insurtech
- Mobile payment solutions
- Regtech
- Regulatory
- Technology development
- Technology litigation
- Technology transfer

### Accolades

- *Chambers Fintech 2019* as a leading law firm in the fintech industry

### Recent Work

- HyperBlock Technologies Corp. in its proposed reverse takeover of CryptoGlobal Corp., a leading blockchain and fintech company, for consideration of approximately C\$106M.
- DH Corporation, as counsel, in its cross-border acquisition by Vista Equity Partners for a total enterprise value of approximately C\$4.8B.
- GMP Securities L.P., as agents' counsel, in the private placement of units of FBC Bitcoin Trust, a mutual fund trust managed by First Block Capital Inc., and Canada's first bitcoin fund.
- Apexa Insurance platform – on behalf of a group of leading life insurance companies in connection with the launch of the Apexa online insurance industry common platform for Canadian life insurance agent contracting, screening and compliance.

- SEER Capital Management in an equity investment and secured loan to Evolocity.
- Paysafe Group plc, a leading global provider of payment solutions, in its US\$470M acquisition of substantially all the assets of Delta Card Services Inc., the holding company for Merchants' Choice Payment Solutions.
- Alithya in its C\$18.5M acquisition of Systemware Innovation Corporation.
- Mogo Finance Technology Inc. in a "best efforts" public offering of C\$15M aggregate principal amount of 10% senior secured convertible debentures.
- Pivotal Payments in connection with the C\$525M investment made in Pivotal by Novacap and Caisse de dépôt et placement du Québec.
- Centric Health Corporation in connection with its development of a new pharmacy services payment model, and drafting and negotiation of definitive customer agreements reflecting this new model.
- Shopify Inc. in its US\$15M acquisition of Oberlo UAB.
- Primus Capital, as Canadian counsel, in its acquisition of hyperWALLET systems Inc.
- Hearst Corporation, as Canadian counsel, in its acquisition of an 80% in KUBRA Data Transfer Ltd.
- Inmarsat Finance III Limited in the C\$636M acquisition of Stratos by CIP Canada.
- Markit Group (Canada) Limited, a company owned by Markit Group Holdings Limited, in its acquisition of QuIC Financial Technologies Inc.
- Bain Capital and Advent International, as Canadian counsel, in their US\$2.7B acquisition of RBS WorldPay from Royal Bank of Scotland.
- An American online brokerage firm in its US\$606M acquisition of thinkorswim Group Inc. and thinkorswim Canada, Inc., an online brokerage firm registered as an investment dealer across Canada.
- Merchant Link in its acquisition of substantially all of the assets of Precidia Technologies.
- Insurity, Inc., a provider of core insurance processing and data integration and analysis solutions, in its acquisition of Montreal-based Oceanwide Inc.
- Diebold, Incorporated in its acquisition of Phoenix Interactive Design, Inc., a world leader in developing innovative software solutions for automated teller machines and a host of other financial self-service applications.